



Placement Opportunity

Undergraduate (BA) student:
 Graduate (MA) student:

Reference:	Filled in by BETATEC/AHK Israel
Company Name:	Ubeya
Company Type: (Startup/Mature/...)	Startup (8 Employees)
Location: (full address)	45 Rothschild Blvd. Tel Aviv (MindSpace)
Stay Duration: (min 2, max 6 months)	2-6Months – The longer, the better

Company Description

Ubeya is a VC backed startup that uses web and mobile to automate scheduling, communication and workforce management for event businesses that manage hourly staff.

Ubeya’s platform is the first workforce management solution tailored especially for the needs of event-driven businesses; it streamlines the event staffing and booking process in its entirety, from finding and communicating with staff to analyzing availability, tracking working hours, evaluating performance during events, and finally, paying salaries. Furthermore, Ubeya allows event professionals to intelligently aggregate and analyze valuable information about workers and events and optimize the business workflow.

Job Description and Tasks

Ubeya is looking for an energetic and motivated intern to join our team in our Tel Aviv office and help us to disrupt the events industry in the DACH region. The Intern role at Ubeya provides a unique opportunity to experience the world of business development in a fast-paced SaaS environment firsthand.

What you get to do:

- Research for prospective clients, distributors and partners
- Help to expand Ubeya’s brand presence in the DACH region
- Communicate regularly with the Sales Development, Marketing and Sales Operations Teams
- Build out accounts and contacts in our CRM
- Any additional support that the Business Development and Marketing teams may need



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Essential Requirements:

What you bring to the role:

- Pursuing a BS/BA/MA/MSc or recent graduate
- Looking to develop a career in technology business development
- Excellent communication skills
- Well organized and able to meet goals and achieve targets.
- You work well with others and are detail-oriented
- High-level English and German (Other European languages are an advantage)

Nice to have:

- Familiarity with CRMs
- Startup experience
- Experience with the events industry

Remuneration Details:

We will cover lunch and transportation expenses.