



Placement Opportunity

Undergraduate (BA) student:
Graduate (MA) student:

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|---|---------------------------------|
| Reference: | Bringg – Business Development |
| Company Name: | Bringg Technologies LTD |
| Company Type: (Startup/Mature/...) | Startup |
| Location: (full address) | Habarzel 1, 4th Floor, Tel Aviv |
| Stay Duration: (min 2, max 6 months) | 3 months |

Company Description:

Bringg is the leading customer-centric logistics solution for enterprises, with some of the world's most well-known retail, CPG, food and 3PL/4PL companies as its customers in more than 50 countries around the world. Our powerful technology platform helps companies gain a clear and sustainable competitive advantage by matching Amazon's logistical excellence in terms of operational efficiency and customer experience, streamlining the way they deliver goods and services to create the perfect frictionless experience for everyone – from their headquarters to the field and all the way to their customers.

Job Description and Tasks:

- Sales Development for the German market
- Identifying, qualifying and prospecting new clients
- Coming up with creative solutions for prospecting
- Generating demos with prospective clients
- Educating new clients on the platform's features and functionality
- Advising clients on the most effective way to use the platform
- Convincing clients to pilot the technology

Essential Requirements:

- Solid sales qualification experience, utilizing a consultative mindset
- Ability to pick up, learn and quickly become knowledgeable in SaaS tech concepts
- Exceptional interpersonal communication and presentation skills
- Outgoing, positive and energetic personality
- Experience with Salesforce
- English: fluent – MUST
- Additional languages a PLUS

Remuneration Details:

There is no Remuneration due to Visa Regulation.

Lunch and transportation expenses of the intern can be covered on agreement.